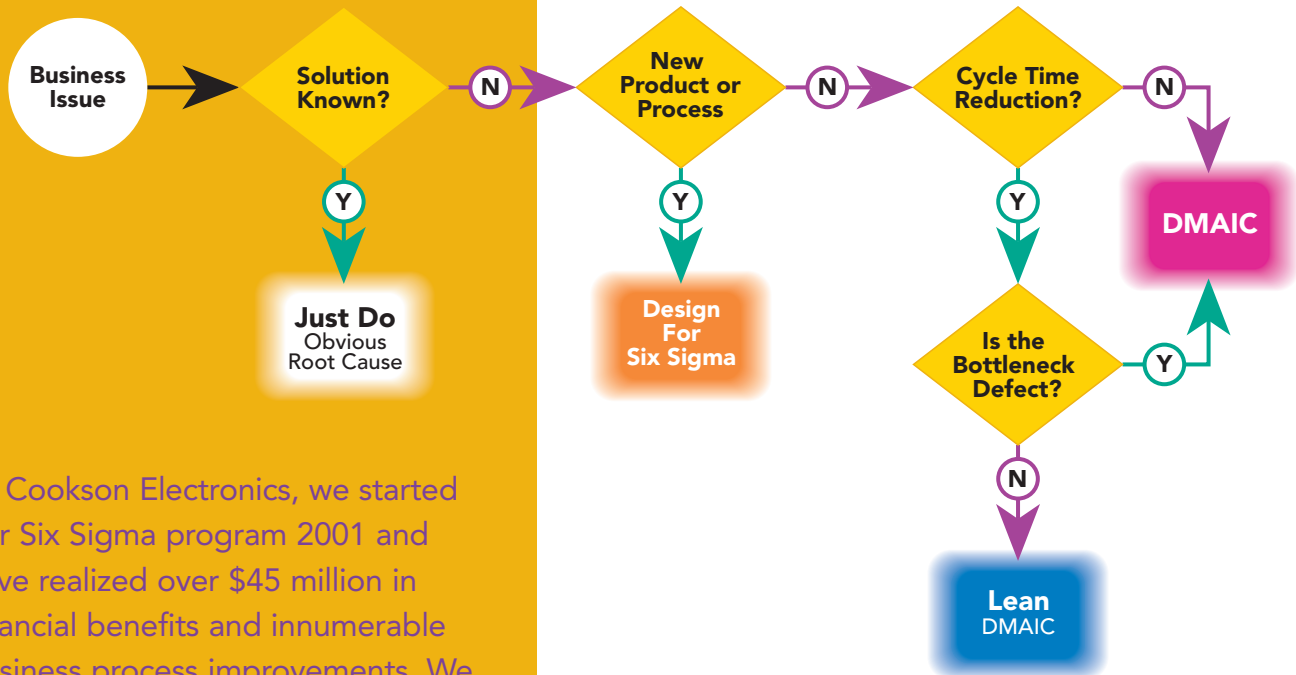


six sigma value

Would cost-effective access to World Class Six Sigma training add value to your business?



At Cookson Electronics, we started our Six Sigma program 2001 and have realized over \$45 million in financial benefits and innumerable business process improvements. We train our own Black Belt and Green Belt personnel and offer access to our training to our customers and suppliers who understand the benefits of the Six Sigma methodology.



How Can Six Sigma Help You?

Are you a Six Sigma company with reduced internal resources and/or Six Sigma programs?

Cookson Electronics can provide a high value path to enhance an existing mature Six Sigma strategy in your company.

Are you a Six Sigma company that has always gone outside for Six Sigma resources, or have an intermittent need for them?

Cookson Electronics' Six Sigma training can add value to your specific business unit or organization.

Do you have a problem with disciplined approaches to business improvement and believe Six Sigma might be an effective tool?

Cookson Electronics can show you documented proof of Six Sigma project success.

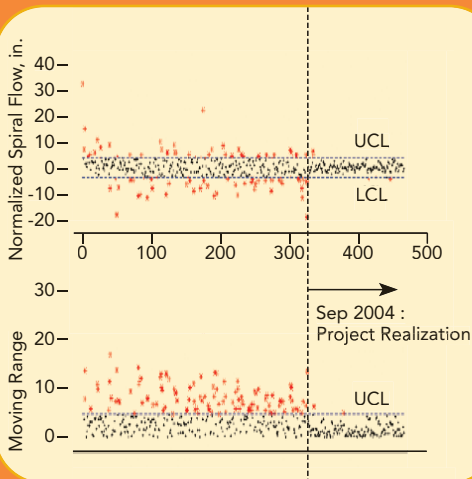


Cookson Electronics

Six Sigma Symbol

Sigma is the 18th letter of the Greek alphabet, and it is commonly used to designate the distribution, spread or variation about the mean of any process or procedure. For a business or manufacturing process, the sigma value is a metric that indicates how well that process is performing. The higher the sigma value, the better.

Spiral Flow: Trend Chart



Why partner with Cookson for training to help address your Business Improvement needs?

As a leading global supplier of specialty material technology with over 10 years of Six Sigma business improvement experience, Cookson is uniquely qualified to partner with you on business improvement processes. Our team of Master Black Belts supports a program touching over 1,000 members of Cookson's Global Six Sigma community.

- Cookson teaches proven Six Sigma principles including DMAIC, Design for Six Sigma and Lean techniques.
- Our training techniques value the mutual exchange of ideas and experience with both our internal and external class members.
- Our keen experience in and around manufacturing environments ensures that our training content is "relevant" to a manufacturing environment.
- Cookson believes that diversity within the training classes adds value to our internal program and therefore offers high value training at a reasonable price.
- Programs are run globally to address regional requirements.

Six Sigma Project Results at Cookson Electronics

This example of Six Sigma principles applied to a problem in a Cookson Electronics facility resulted in measurable financial benefits: cost reductions and future cost avoidance.

Problem:

High yield variation in a new product development process.

Solution:

Careful Six Sigma study and analysis resulted in identification of a more efficient process.

Savings:

\$13,500 Initial Cost Reduction
\$53,400 Future Cost Avoidance

While we are very pleased with these savings, we have other Six Sigma projects that have yielded much higher financial benefits. You can experience similar Six Sigma results for your organization.

Cookson Electronics also offers to work directly with our customers to help them create value for their organizations by leading projects, with your support, to improve your business.

Companies such as General Electric, Texas Instruments, Seagate Technology, DuPont, American Express and Cookson Electronics have embraced the Six Sigma Management System and have remained ahead of their competition. If it works for these companies, it can work for yours!

High Praise for Six Sigma at Cookson Electronics

We have received all important feedback from people who have signed up for our Six Sigma training and gone through the program with Cookson Electronics' personnel. Here are just a few of the comments:

"Cookson Electronics' comprehensive Six Sigma training program successfully integrates the appropriate levels of development in areas of leadership, project management and analytical problem solving to successfully create a culture for step-function business improvement. With the help of Cookson's program, we were able to generate operational savings of approximately 1.5% of annual sales during our first year of deployment."

– Stuart Bohm, Six Sigma Master Black Belt
Husky Injection Molding Systems

"I was impressed with Cookson's Six Sigma training. The course material was of a very high quality, and the examples used applied directly to our 'real life' situations. The instructor's level of knowledge and dedication could not be duplicated."

– Edson Alvim Toffoli, Quality Engineer
Sanmina-SCI, Brazil

"Cookson's Six Sigma training material was simple to understand yet powerful and practical in its approach. The course structure covering DMAIC, DFSS and Lean, was indeed a complete coverage for a business improvement. Blending the tools I have learnt in the training with my financial knowledge will be a perfect combination to enable me to contribute to our company's future business challenges. I am confident that it will not only contribute to our company's bottom line improvement but our top line (turnover) performance as well."

– Ang YL
Factory Manager/Financial Controller
Armstrong Component Parts, Vietnam

Sign up for Our Next Six Sigma Training Session Now!

For more information please contact your local Cookson Electronics representative.

CREATING VALUE FOR OUR CUSTOMERS



Cookson Electronics